## MESSAGE CONFIRMATION

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**FAX** 

, Pr

R. J. Reynolds Tobacco Co. 400 Raritan Center Parkway Edison, N.J. 08837

Date	8/28/96					
Number (	of pages including cover sheet					
To: Un	ited Tobacco		From:			
	Stephen and Raymond	<del></del>		Lanny Wolfe		
	,	<del></del>				
		<del></del>	Phone	908-225-4774		
Phone			Fax Phone	908-417-9076		
Fax Pho	one <b>201-861-2336</b>		Voice Mail	800-757-8255 Ext.48795		
CC:	Henry Valderrama					
	Mike McHugh					
	☑ Urgent ☑ I	or your review	☐ Reply ASA	P Please comment		
ck each of the theginning	display with 1 carton each 4 styles of live product. <i>A</i>	of the 4 style: Add to normal ill be credited	s of Doral B1G1 order for each a with approxima	Partners Promotion. Please IF product and 1/2 carton of account on attached Partners Itely \$1,588.00 if displays are It by September 20th.		
you have	any questions, please let	me know.				
anks,		•				
nny						



## R. J. Reynolds Tobacco Company SEPTEMBER '96 PARTNERS PROMOTION

Account:. UNITED TOBACCO Acct. #658500

Brand Promotion	<b>.</b>	Doral ************************************	
Display Packing		1.5 ctn Doral FFK	
2101-1-1-1-1-0		1.5 ctn Doral FF100	
		1.5 ctn Doral LTK	
		1.5 ctn Doral LT100	
Allocation (cs)		1 Doral FFK(6M) B1G1F	
		1 Doral FF100(6M) "	
		1 Doral LTK(6M) "	
		1 Doral LT100(6M) "	
		1 Doral FFK(12M) Live	
		1 Doral FF100(12M) "	
		1 Doral LTK(12M) "	
		1 Doral LT100(12M) "	
Displays		30	
Date Product Recvd		9/3/96	
Display Assembly	(timing)	Immediately	
Displays Shipped to Retail -procedures required to receive .08 per ctn Category II payment:	Send displays automatically to accounts on attached list beginning 9/3/96	Please write "refused" for any account that refuses promotion and return list to RJR	
You will be credited yestimated September payment if all display on attached list by Se	monthly Category II ys are sent to accounts	\$1,588.00*	RJR will call any accounts refusing to arrange to
	•	( \$1,000.00	reship.
Packing and			
shipping payment if			
packing is			
completed within 2		28.00 per 12M case of	

\*Must make July-Dec. RJR share of market or Savings share of category goal to collect this \$

Note:

weeks:

- ① Send 1 display to each account on attached Partners list.
- ② Voice mail 800-757-8255 mail box #48795 to request payment before sending out

Live product

51850 2040

5J55B2

## PARTNER VAP TEMPLATE LISTING

96-07-29

PAGE:

10:14 AM

WHOLESALER : 658500 UNITED CAMPY & TOB. CO., INC. <DIRECT>
TEMPLATE : 601270 609-00 DOR BZG1F SEPT.

TEMPLATE : 601270 609-0

SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER
122101	122225	643032	DISCOUNT LIQ OUTLET	15 GRAND AVE	PALISADES PARK	N.T	07650	1	*****		**********
			JERSEY NEWS		~		07631	1			
				360 BROAD AVE	PALISADES PARK	NJ	07650	ī			
			PARKLANE NEWS	217 BROAD AVE	PALISADES PARK	ŊJ	07650	1			
122101	122225	436186	ENGLEWOOD STAR EXXON		ENGLEWOOD	NJ	07631	1			
122101	122225	440725	MEGHA GROCERY	8 E FORT LEE RD	BOGOTA	ŊJ	07603	1			
122101	122225	642975	A & A AMOCO	1671 ROUTE 46 WEST	FORT LEE	NJ	07024	3			
122102	122226	430071	PARAMUS PARK EXXON	792 STATE RT 17 N	PARAMUS	NJ	07652	1		5474-0000	
122102	122226	411716	7-11 #29220	358 MAIN AVE	WALLINGTON	ŊJ	07057	1			
122103	122628	961958	GOOD NEWS STATIONERY	378 BERGEN BLVD	FAIRVIEW	ŊJ	07022	1			
122103	122628	399916	TRUSHAR	6403 KENNEDY BLVD	NORTH BERGEN	NJ	07047	1			
122104	122629	429519	SMOKE VARIETY	767 BERGEN AVE	JERSEY CITY	ŊJ	07306	1	_		
122406	122228	498343	H+B STATIONARY	3182 BROADWAY	NEW YORK	ИĀ	10027	í	)		
122909	122926	697123	SESAME SEED DEL.CORP	14410 NORTHERN BLV	FLUSHING	ΝY	11354	1,	١.	14.12	)
122909	122926	788438	CHA SMOKE SHOP	4520 QUEENS BLVD	SUNNYSIDE	И¥	11104	3	ን ሥ	17 10	
122909	122926	675150	OK FOOD	42-08 43RD AVE	SUNNYSIDE	ИX	11104	1.	1		
122909	122926	295348	GULF EXPRESS CANDY	30-16 30TH AVE	LONG ISLAND CI	ИY	11102	1	1		
122910	122928	290005	KINGS DELI GROCERY	105 W KINGSBRIDGE	BRONX	NY	10468	. 3	J		
			\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\					•			

PAGE BREAK TOTAL ACCOUNTS

18 TOTAL QUANTITY

24

TEMPLATE TOTAL ACCOUNTS

18 TOTAL QUANTITY

+2 (See attached ) N.Y.

YOVAL DISPLAYS N.Y. = 12

## PLEASE SHIP THE FOLLOWING NUMBER OF DORAL B2G1F DISPLAYS TO EACH OF THE SUB-JOBBERS LISTED BELOW. (SEE ATTACHED LISTS)

Acct # Name	Address	City	State	# Displays	Wholesaler Name
038513 SAY & JAY DISTRIBUT.	2148 2ND AVE	NEW YORK	NY	2	UNITED TOBACCO
			Total	2	